

ABDULLAH AL KULAIB

SHARED SERVICES & INSTITUTIONAL TRANSFORMATION EXECUTIVE

Governance | Entity Establishment | Financial Sustainability | Digital Transformation
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EXECUTIVE PROFILE

Shared services and institutional transformation executive with 18+ years of experience across Saudi public-sector-aligned entities, regulated institutions, investment operations, and mission-led organizations. Currently serves as Founding Director of Shared Services at the Prince Mohammed Bin Salman Houbara Conservation Foundation, leading institutional development, financial sustainability, governance, and digital enablement. From February 2023 to June 2026, concurrently served as Senior Shared Services Manager at the Prince Mohammed Bin Salman Royal Reserve Development Authority, supporting the Foundation's incubation and separation. Track record of establishing multifunction operating models, strengthening governance and internal controls, developing funding and treasury capabilities, and applying automation to improve execution. Trusted advisor to CEOs, boards, and senior stakeholders, translating institutional mandates into accountable, scalable operations.

CORE EXPERTISE

Shared Services Strategy & Leadership | Entity Establishment & Institutional Separation | Operating Model Design | Financial Sustainability & Treasury | Governance, Risk, Compliance & Internal Controls | HR, Legal & IT Enablement | Procurement & Contracting | Digital Transformation & Automation | Performance Management & KPIs | Board & Executive Advisory | Vision 2030 Execution

PROFESSIONAL EXPERIENCE

PRINCE MOHAMMED BIN SALMAN HOUBARA CONSERVATION FOUNDATION | Riyadh, Saudi Arabia

Founding Director of Shared Services

Feb 2023 - Present

- Led the Foundation's transition from an incubated program to an independent entity, designing the governance, operating model, policies, systems, and controls for eight integrated functions, including Finance, Human Resources, Legal, IT, Marketing, and Safety.
- Developed and executed a long-term capitalization strategy that secured more than SAR 100 million and established independent treasury capabilities and financial controls to support long-term sustainability.
- Translated Vision 2030-aligned mandates into operating priorities, KPIs, and performance routines, strengthening accountability and execution.
- Established a scalable cloud-based IT environment and digital foundation for future AI integration.

PRINCE MOHAMMED BIN SALMAN ROYAL RESERVE DEVELOPMENT AUTHORITY | Riyadh, Saudi Arabia

Senior Shared Services Manager (Concurrent Appointment)

Feb 2023 - Jun 2026

Concurrent appointment held alongside the Foundation role during incubation; concluded in June 2026 upon completion of the Foundation's institutional transition.

- Directed the Foundation's legal and financial separation from the Authority, maintaining continuity of critical conservation activities throughout the transition.
- Implemented digital-first workflows and automation that reduced administrative friction by approximately 35%, redirecting capacity toward higher-value work.
- Aligned Civil Service requirements with private-sector operating practices, maintaining audit readiness while accelerating institutional delivery.

PROFESSIONAL EXPERIENCE, CONTINUED

SAUDI CENTER FOR COMMERCIAL ARBITRATION (SCCA) | Riyadh, Saudi Arabia

Shared Services Manager

Sep 2019 - Feb 2023

- Designed and strengthened the shared services operating backbone of Saudi Arabia's national arbitration institution, aligning policies and processes with ISO standards and international legal benchmarks.
- Built governance and internal control frameworks supporting institutional integrity, audit readiness, and board-level risk oversight in a high-stakes legal environment.
- Led digital transformation and workflow modernization initiatives that improved service delivery and the client experience for parties to disputes.

HASSANA INVESTMENT COMPANY | Riyadh, Saudi Arabia

Analyst

Sep 2017 - Sep 2019

- Supported investment operations and back-office functions serving multi-billion SAR institutional portfolios.
- Contributed to shared services analytics that improved leadership visibility into operating costs and efficiency metrics.

BOARD & LEADERSHIP EXPERIENCE

THIRTY LINES COMPANY LTD

Independent Board Member

Dec 2022 - Present

- Provide independent oversight of strategic direction and governance, strengthening the company's institutional readiness for future investment rounds.

SHARED SERVICES COOPERATIVE ASSOCIATION

Volunteer PMO Manager

2021 - 2022

- Managed a SAR 10 million portfolio and introduced standardized PMO methodologies to strengthen planning, governance, and delivery.

EARLIER CAREER

KING FAISAL SPECIALIST HOSPITAL AND RESEARCH CENTRE | Riyadh, Saudi Arabia

Hospital Assistant I, Research Centre

Aug 2014 - Aug 2017

Managed research data and regulatory documentation, maintaining rigorous accuracy and adherence to protocols.

ALDANAH MEDIA COMPANY | Riyadh, Saudi Arabia

Media Office Assistant / Operations Coordinator

Feb 2008 - Jul 2014

Coordinated day-to-day media operations in a fast-paced commercial environment.

EDUCATION & EXECUTIVE DEVELOPMENT

Master of Business Administration (MBA) | Saudi Electronic University

Bachelor's Degree in E-Commerce | Saudi Electronic University

Executive Leadership Program | ESADE Business School

2030 Leaders Program | Misk Foundation

CERTIFICATIONS & PROFESSIONAL CREDENTIALS

Angel Investing Unlocked | 500 Global | 2025

CME-1 | Capital Markets Academy | 2024

Associate of the Chartered Institute of Arbitrators (ACI Arb) | 2021

PRINCE2 Practitioner | 2019

Associate Professional in Human Resources - International (aPHRi) | 2019

LANGUAGES

Arabic: Native | English: Fluent